

Table 2 Pharmaceutical representatives' beliefs and practices about the products being promoted (n = 160)

Variable	Yes		No		Sometimes	
	No.	%	No.	%	No.	%
Convinced about all claims for products	124	77.5	36	22.5	0	0.0
Always provide full and balanced information about products	105	65.6	55	34.4	0	0.0
Ever feel inclined to tell untrue information about products	11	6.9	125	78.1	24	15.0